



The Kenya Power & Lighting Co. Ltd.
Central Office – P.O. Box 30099, Nairobi, Kenya
 Telephone – 254-02-3201000-Telegrams 'ELECTRIC'- www.kenyapower.co.ke
Stima Plaza, Kolobot Road

Our Ref: KP1/6E.2/PT/4/16/A50

3rd August, 2016

M/s

Dear Sir/ Madam:

CLARIFICATION No 3: ON ICB No: KP1/6E.2/PT/4/16/A50 FOR PROCUREMENT OF DISTRIBUTION TRANSFORMERS ISSUED ON 16th JUNE, 2016

1. CLARIFICATION TO BID DOCUMENT

The following responses are made to clarifications sought on various issues in the Bidding Documents for Procurement of Distribution Transformers.

QUERY NO.	QUERY	RESPONSE
1	<p>ITB 11.1 (j) states that The Bidder shall submit the following <u>“additional documents”</u> in its bid:</p> <p>Please note that the tender document that not list the previous (initial) documents to be provided by the bidders. i.e the above stated are additional to which ones? These should be stated/clarified. Is there another list of documents? Should it be made mandatory to be applied uniformly for every all bidders as part of evaluation criteria? Please specify.</p>	<p>Refer to Section 1- Instruction to Bidders ITB 11(a-i)-Documents comprising the bid.</p> <p>Additional documents are as specified in Section 11-Bid Data Sheet (BDS), ITB 11.1(j).</p>
2	<p>ITB 14.8 (b) (i) and (c) (v) states that the place of Destination is CIP Mombasa. Column 6 of the price schedule for goods manufactured outside the Purchaser’s Country, to be imported also states incoterms as CIP Mombasa.</p> <p>This assumes that all goods manufactured outside the Purchasers Country will be transported by sea freight from the source country and port of entry will be Mombasa only. We are a transformer manufacturer located in a country within East</p>	<p>CIP to the point of entry, which in this case is the border point.</p>

	<p>African and transportation of the transformers from our factory will be on land by road. The port of entry will be one of the land border crossings into Kenya and the transformers do not necessarily have to be moved to Mombasa port first. Please confirm the correct incoterms to use on column 6 of price schedule for goods manufactured outside the Purchaser's Country for such a case.</p>	
3	<p>As per price schedule :(Goods Manufactured Outside the Purchaser's Country, to be Imported), Page No.46, Section IV, Bidding Forms, Part 1 Bidding Procedures.</p> <p>As we are a Manufacturer from Abroad, we intend to quote CIP price Mombasa in USD.However, as per tender documents, 'Price per line item for inland transportation and other services required in the Purchaser's country to convey goods to their final destination including agency fees for clearing and forwarding charges for Mombasa Port and border points'' has to be quoted in Kenya Shillings (KES).</p> <p>Hence we are not able to add the subtotal to Column-9(Total Price).</p> <p>We request to kindly confirm whether we can quote the inland transportation and other services required in the Purchaser's Country in USD so that we can add the total price in Column-9.</p>	<p>Refer to Section 11-Bid Data Sheet(BDS),ITB 15.1</p>

Yours faithfully,

For: KENYA POWER & LIGHTING COMPANY LIMITED.

ENG. JOSEPH K. GATHURU
ELECTRIFICATION PROJECT MANAGER